

## "PERFECTION. PASSION. PROCESS."

- these are the keywords, to which HA-BE has committed itself.

We have traditionally attached special importance to close and partnershipbased cooperation with our business partners, endeavouring to satisfy the demands placed on us, or even striving to exceed expectations.

Due to our innovative processing methods and excellent know-how, we are always one step ahead of our competitors, which has been especially highlighted in 2013 through the **presentation of several Supplier Awards** to our company.



To demonstrate our desire to provide outstanding service standards in all areas of our company, we dedicate our spirit of innovation to the continuous further development of processes. In today's world it has become increasingly important to implement products at short notice which in turn, enables customers to optimize their "time-to-market" projects.

In order to ensure the quality of processes at the same time, we will modify the SOP thoroughly. We define the term SOP (start of production) as the processing steps from the receipt of orders up to the point of time at which the product is released under series conditions and under serial production processes with series tools.

This project will be implemented in close **cooperation with the Technical University of Munich (TUM - Technische Universität München)** under the academic leadership of Prof. Dr. Enzo Akkerman, holder of the chair "Operations Management and Technology".

Stephan Kronthaler and Benedikt Kistler, both students of "Operations Management and Technology" at the TUM, will take over the modification of the process and its subsequent implementation within the scope of a six-month project study programme.

We are convinced that the final result will enable us to provide our partners as well as ourselves with a smooth and perfectly well-structured SOP process flow.